

Wiener Privatbank SE

Company presentation | 2025



WIENER PRIVATBANK

A bank with focus



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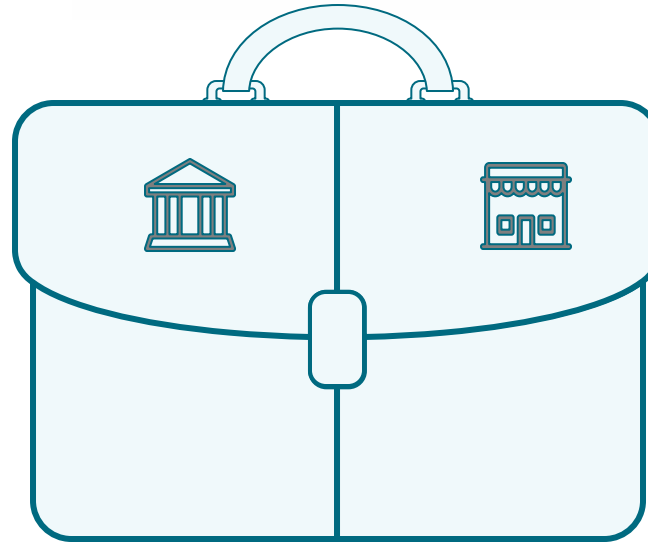
The Wiener Privatbank is a private bank based in Vienna, specializing in tangible asset investments.

The company offers both private and institutional clients expertise in capital markets and real estate under one roof.

Its range of products and services includes the core business areas of **private banking, asset management** (Matejka & Partner Asset Management), **capital markets, brokerage, research, financing, real estate products**, as well as **real estate services and projects**.

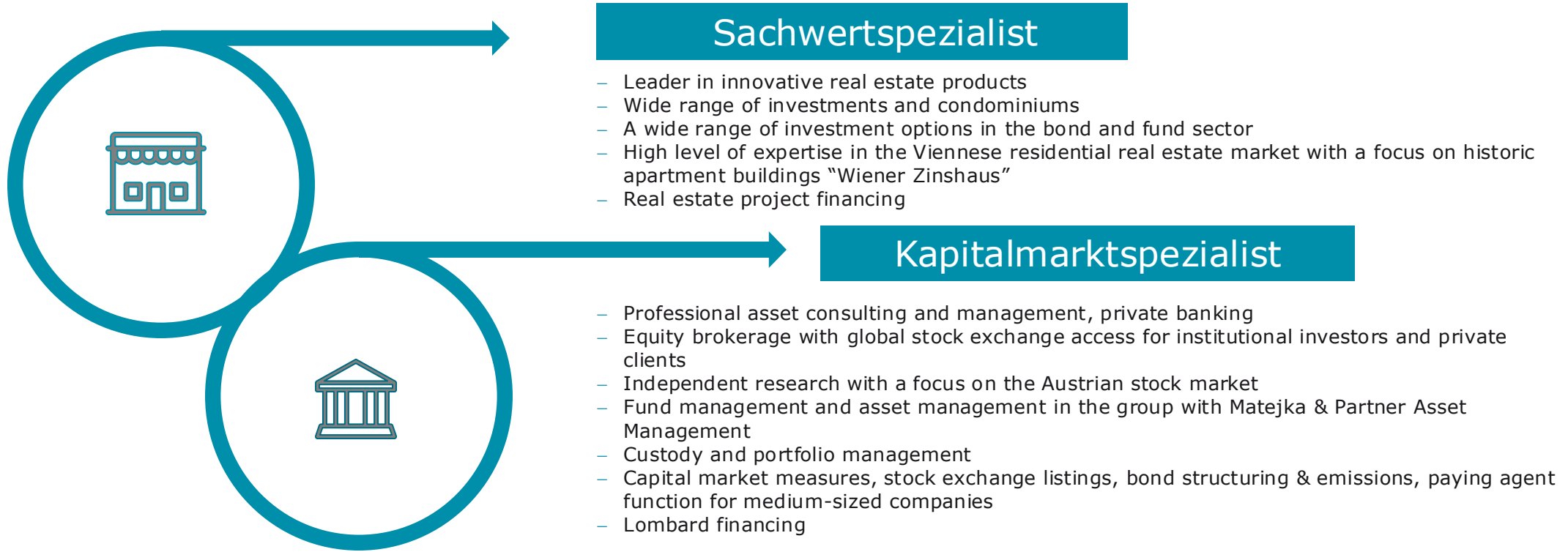
In these business areas, Wiener Privatbank offers its clients **individual advice and tailor-made solutions**.

Capital market specialist



Real estate specialist

A bank with focus

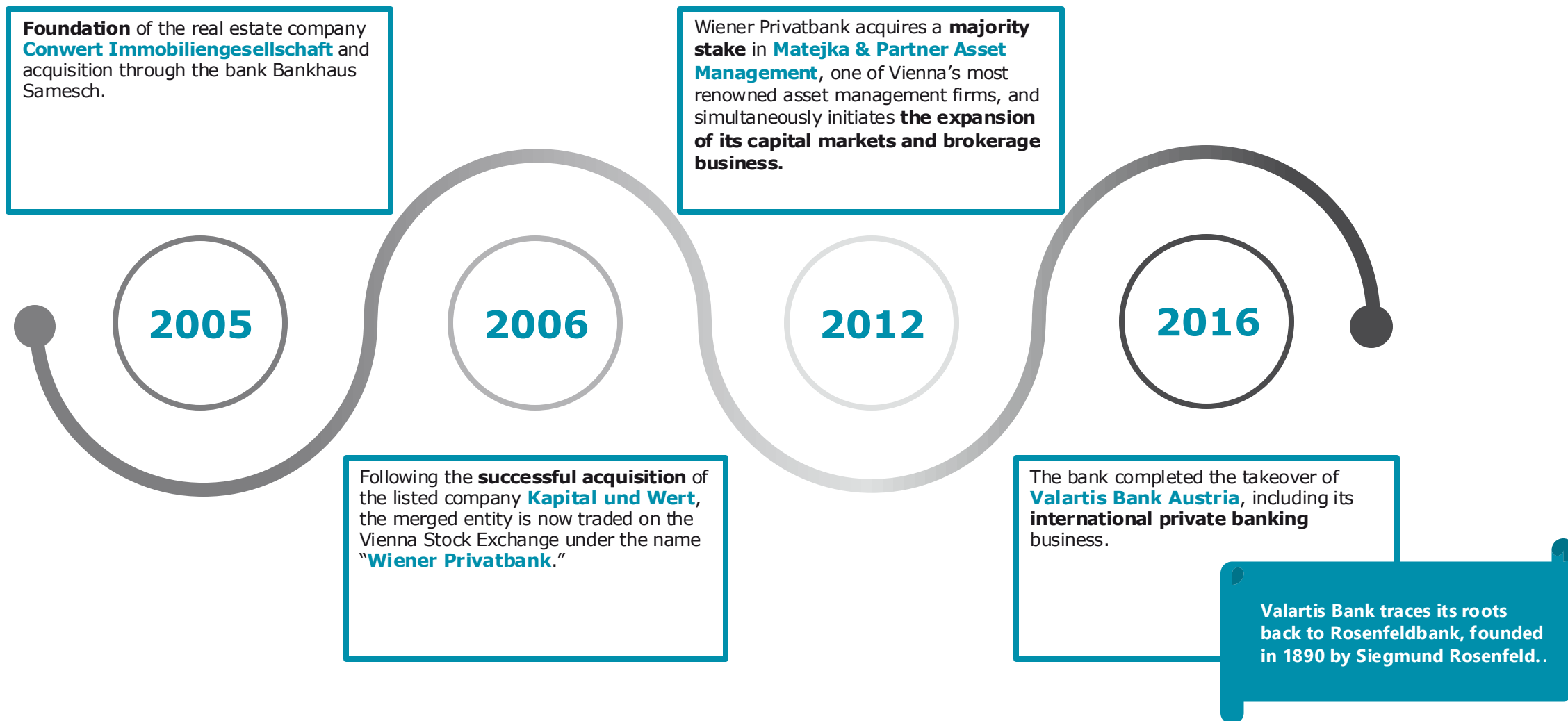


Wiener Privatbank is a dynamic specialist bank with a clear focus on tangible asset and capital market expertise.

Dynamic specialized bank



Milestones of Wiener Privatbank



The 3-pillar-business model of Wiener Privatbank

Real estate specialist and comprehensive asset and wealth manager

Investment and Asset Management

- Individual wealth management and advisory services
- Private Brokerage
- Fixed-term deposit investments
- Direct investments in investment apartments
- Specialized real estate products
- Customized FATCA-services



Financing

- Project financing in the real estate sector
- Lombard financing
- Specialized real estate products



Services

- Advisory Services for Capital Market Transactions
- Securities trading & brokerage
- Custody and portfolio management
- Analysis of selected companies through in-house research



Pillar 1

Investment and Asset Management

- **Institutional investors:** Focus on net-asset-value-based real estate investments and opportunistic market investments with a balanced risk/yield potential primarily in Austria and in other selectively included markets
- **Trusts/Foundation:** Wealth management in cooperation with asset management in-house Matejka & Partner Asset Management using bespoke asset allocation tailored to client requirements (including real estate investment opportunities)
- **Private clients:** Private banking approach based on award-winning individual funds as well as managed funds-of-funds and special funds.

In addition, Wiener Privatbank offers attractive opportunities to invest in apartment buildings or apartments in old buildings with considerable potential for appreciation and fixed-term deposits with different terms.



Pillar 2 Financing

- Individual solutions for financing real estate development projects and property acquisitions
- Specialized and individualized financing solutions
- Financial due diligence as well as structuring and syndication of project financing in the real estate sector
- Lombard financing for private banking clients



Pillar 3

Services

Capital market

- Stock and bond issues
- Emissions
- Stock listings
- Payment function
- Brokerage with connection to all global stock exchanges
- Research of Austrian ATX companies
- Custody

Real estate

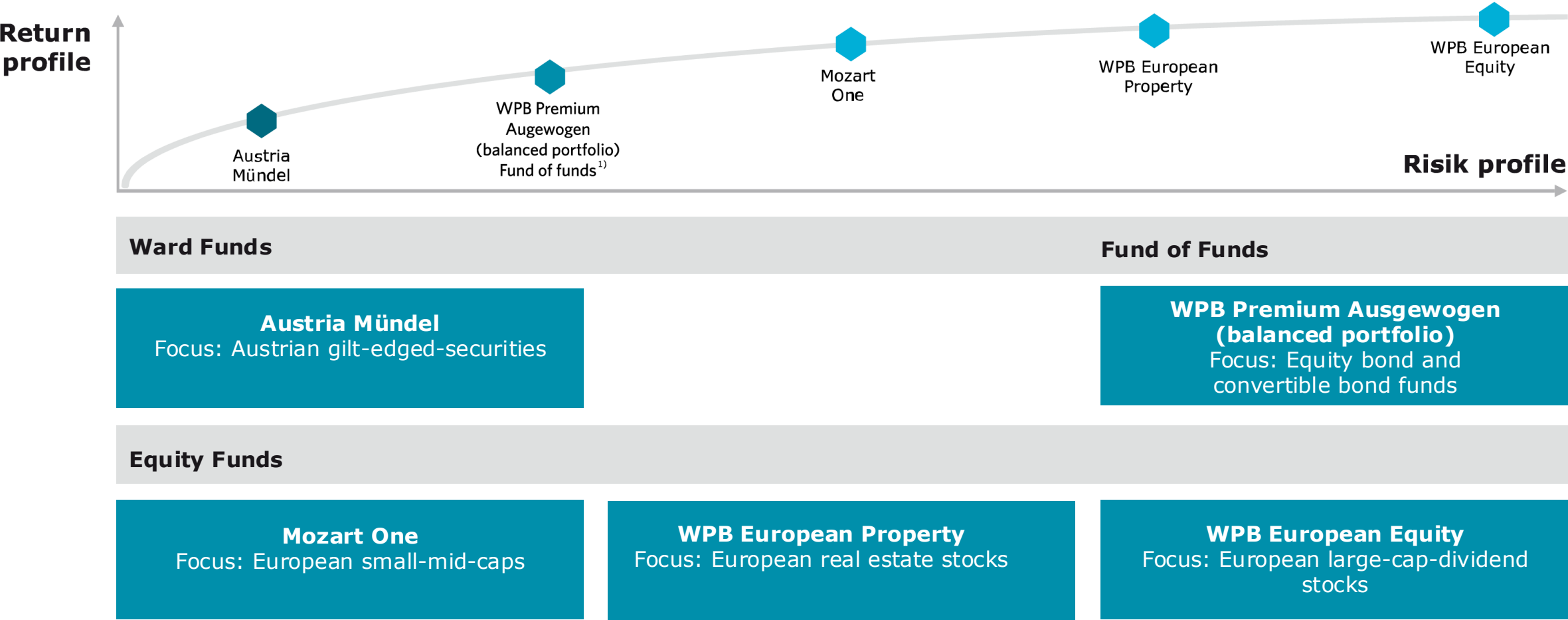
- Commission and sale of investment and owner-apartments
- Selection of investment opportunities in "concrete gold" and real estate funds or bonds



Wiener Privatbank Group: everything under roof



Fund universe – mutual funds



1) Portfolios with an individual risk/performance profile are offered as part of the asset management

Fund universe – special funds

Special Funds

Special Funds

An Austrian special funds is an ideal instrument for managing a security portfolio for institutional investors but also for trusts, Family Offices and wealthy private clients.

We help you structure your special and highly individual fund and offer professional fund management through our subsidiary Matejka & Partner Asset Management.



Austria's only listed private bank

Stock performance – as of January 2nd, 2025



Listed since
25th June 1992

Market segment
Official Trading / Standard Market Auction

Shareholder structure per 19/05/2025

K5 Beteiligungs GmbH	16.61 %
Kerbler Holding GmbH	5.39 %
Lehar Schössl Besitz GmbH	3.39 %
Alpha Fund AD	9.55 %
Aventure Capital AG	8.64 %
Bohemia Faktoring, a.s.	9.90 %
Deal Services s.r.o.	5.24 %
Ficron Finance Limited	7.06 %
Shanfari Investment Co.L.L.C.	9.90 %

Free float	24.32 %
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Successful entrepreneurs as majority owners of the bank

Source: Wiener Börse | Performances in the past do not allow any conclusions or predictions of future developments or values.

Strong foundation



Vorstand der Wiener Privatbank

Eduard Berger, Member of the Board
since 01/08/2011

Stefan Selden, Member of the Board
Since 01/10/2024

Assets under Management: 1.442 m
Core capital quota: 22.46 %

per 31/12/2024

Supervisory Board

Wolfgang Zehenter, Chairman of the Supervisory Board
Günter Kerbler, Vice Chairman of the Supervisory Board
Christian Briker
Jay Johnston
Heinz Meidlinger



“What distinguishes us from other private banks:

Exceptional, personalized advisory services –
delivered with sophistication, not pretension.

The Executive Board of Wiener Privatbank.

”



WIENER PRIVATBANK

Corporate philosophy



Vision

Wiener Privatbank is a dynamic specialist bank with a clear focus on real estate and capital market expertise. As a real estate one-stop-shop, we offer an integrated combination of investment opportunities, services and financing around real estate from a single source, thus opening up holistic access to one of the most interesting and stable forms of investment on the market.

In addition, we rely on sound capital market expertise consisting of professional wealth advice and management with in-house fund management. Not the off-the-shelf product, but special fund solutions as well as sustainable and value-oriented forms of investment enable us to offer target group-specific individuality in investments.



Mission

Individual advice – in Private Banking at Wiener Privatbank, German, English, and several Eastern European languages are spoken – underlining our commitment to customer proximity and independence in both service and product offerings. These are our strengths, because Wiener Privatbank is committed to only one interest: that of its clients.

To deliver outstanding results, we blend the security of sound investments with forward-looking, long-term strategies.



Werte

Seriousness, security and discretion form the foundation of our value system. We live these traditional virtues of a private bank in a modern way: We attach great importance to quick and active action in the sense of the satisfaction of our customers. In addition to service and profit orientation, our values therefore include independence and transparency.

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